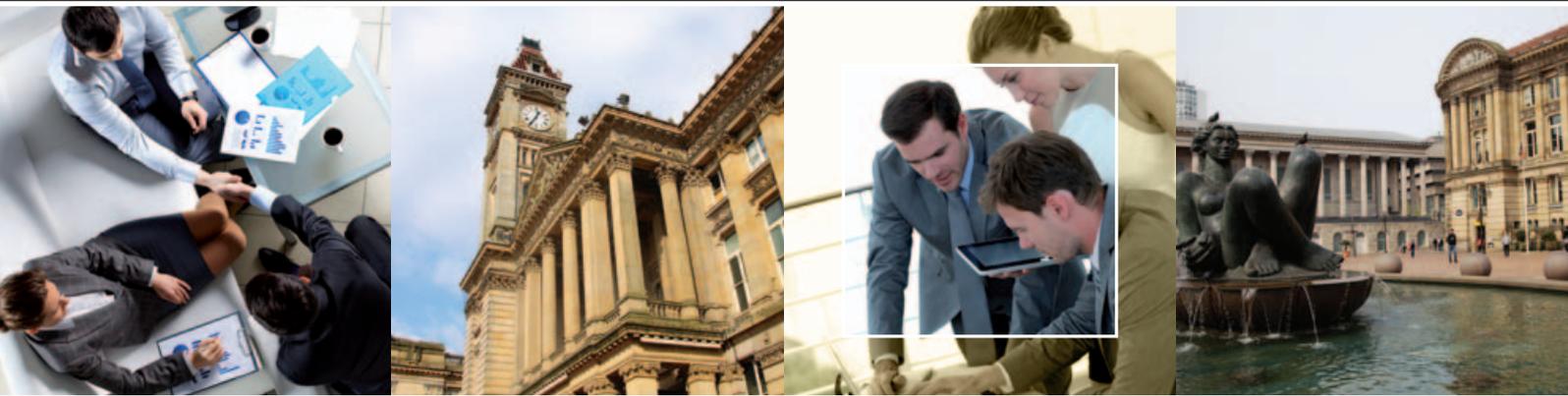


**PR** PEARSON ROWE  
SOLICITORS



Client Testimonials

# Welcome to Pearson Rowe >>>

## A leading Birmingham city centre firm of solicitors

---

**At Pearson Rowe, we are passionate about providing our clients with the very best legal advice and guidance.**

Therefore, whether you are looking to buy or sell a house or business, solve a domestic matter or face commercial litigation, you can be sure that we will take the time to understand your individual needs and circumstances, before talking you through the options available.

We provide the professional advice and tailored solutions required to solve problems and avoid crises. Should such a crisis loom, we have the expertise to help avoid a disaster.

### **Innovative and approachable solicitors**

---

**Pearson Rowe is a modern practice with a firm focus on today's legal environment.**

We offer a wealth of experience and technical expertise, with each member of our team specialising in a specific field, so you can be certain you will receive expert advice you can trust, delivered with a personal touch and down-to-earth approach.

At our easily accessible offices in St Paul's Square, with car parking facilities, our friendly, approachable partners and legal staff offer a warm welcome to all clients.

### **No two businesses are exactly the same**

---

**At Pearson Rowe, our clients range from companies of a substantial size to small to medium-sized enterprises and sole traders.**

Therefore, we realise that while each business may differ in size, sector and structure, it goes much deeper than that. Past history, present performance and the plans and hopes for the future all add up to something unique.

That's why we will take the time to get to know your business, ensuring we deliver a dedicated, effective service to guide you through the legal minefield.

### **It's always good to talk...**

---

**We like talking to our clients. It's the best way to find out what they want to achieve and how we can help them in the most effective way.**

So whether you have a simple query or need expert advice with a complex issue or at a key stage in your business or personal life, talking to us can make a real difference.

## Meet the Partners >>>



We are pleased to introduce you to the partners you will be working with at Pearson Rowe.



### **Brian Flint**

---

Admitted in 1979, Brian joined Pearson Rowe as a partner three years later.

With over 25 years' experience in legal problem solving, he is dedicated to getting to the heart of problems involving commercial property, company law, civil litigation, contested wills and estates, and regulatory litigation quickly, so they can be addressed as effectively as possible.

He achieves particular satisfaction from resolving issues in a manner that achieves the client's desired result as quickly and economically as possible, and enjoys working with people as individuals, as small firms or in a company setting.

Brian is a member of the Society of Trust and Estate Practitioners (STEP), is recommended by the Law Society for professional negligence cases and has experience of acting as an advocate in the civil courts.

He has also acted for the Solicitors Regulation Authority (SRA) in four interventions to close down solicitors practices, giving him the practical experience and knowledge to advise solicitors looking to wind up their firm in a proper and orderly manner.



### **Mike Deeley**

---

Having been a partner in the well-known Black Country firm of Silks for 20 years, Mike joined Pearson Rowe in 1995 to head the fast expanding personal injury department.

During his time at Pearson Rowe, he has developed the department into the efficient machine that it is today. Mike came to specialise in higher value cases and has a particular interest in cases involving animals.

He is a member of both the Law Society Personal Injury Panel and the Association of Personal Injury Lawyers.



### **Alpesh Patel**

---

Alpesh was admitted as a solicitor in 2004. He advises on all aspects of civil litigation, with a particular specialism in personal injury law.

His caseload includes road traffic accidents, accidents at work, highway tripping and public liability claims. He has been practising personal injury law since 2001, is sympathetic to the needs of the injured victim and has a high success rate. He is also a member of the Association of Personal Injury Lawyers (APIL).

Alpesh also assists in the commercial department with Party Wall Act and nuisance claims, contested wills and employment law.

## Midshire Decor Ltd >>>



“I wouldn't hesitate to use Pearson Rowe, and have recommended the firm to friends for personal accident and matrimonial problems, as they have been superb and I can't fault them.”

*Chris Giles, Midshire Decor Ltd*

Formed in 1992, Midshire Decor Ltd prides itself on carrying out high quality commercial and industrial painting and decoration work in and around the Midlands.

The company specialises in contracts worth up to £300,000, with previous clients including the National Blood Service and the Mell Square shopping development.

It is this same commitment to high quality and value for money that director Chris Giles values in his relationship with Pearson Rowe.

The professional relationship between the two firms began around eight years ago, when Mr Giles played golf with Pearson Rowe's Brian Flint. Since then, the solicitors have acted for Mr Giles in both a personal and commercial capacity.

“The team at Pearson Rowe drafted my will and acted for me in a neighbourly dispute,” explains Mr Giles. “My neighbours were looking to recover between £7,000 and £8,000 for the refurbishment of a shared driveway.”

“The case went to court and Pearson Rowe effectively and efficiently quashed it. It was a 100 percent success, as the judge said I had nothing to pay.”

On the commercial side, Pearson Rowe has transferred property from Midshire Decor to Midshire Holdings, as well as handling outstanding commercial debts.

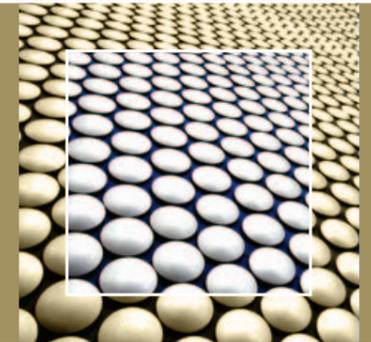
“There is a good crew at Pearson Rowe, and I am happy with the way they have dealt with matters. They are upfront and open, with fair and reasonable fees. I can't fault them, as they did what they said they would.”

“I wouldn't hesitate to use Pearson Rowe, and have recommended the firm to friends for personal accident and matrimonial problems, as they have been superb and I can't fault them.”





## Michael Dufty Partnership Limited >>>



“The team has the required expertise, is proactive and you can have a sensible conversation with them – they talk on our own level and don’t complicate things like other legal firms can.”

*Rob MacLaren, Michael Dufty Partnership Limited*

Founded in 1977, Michael Dufty Partnership Limited (MDP) is a leading independent firm of accountants dedicated to establishing long-term relationships with its clients to help them achieve their goals throughout each stage of their business cycle.

Similarly, it is these very same qualities that Rob MacLaren, a director at MDP, values in his longstanding relationship with Pearson Rowe.

Over the last 15 years, the solicitors have acted in a number of areas for the accountancy firm, including on the corporate side and with estate planning, wills and probate. The team at Pearson Rowe also assisted Mr MacLaren when he recently suffered a personal injury.

“The team at Pearson Rowe is professional and friendly, they are good guys to get on with,” says Mr MacLaren.

“I have already recommended Pearson Rowe to our clients, and would certainly recommend them for personal injury cases, wills and estate planning.

“The team has the required expertise, is proactive and you can have a sensible conversation with them – they talk on our own level and don’t complicate things like other legal firms can.”

## Martin Denbigh >>>



“The team at Pearson Rowe does an efficient job at a reasonable price, and I trust them. If you go to the large city firms (and I have), the costs seem to spiral out of control.”

*Martin Denbigh*

With a wealth of experience and technical expertise, Pearson Rowe is able to provide a full and comprehensive service to its clients. This ability to cover the whole spectrum of legal advice is greatly appreciated by Martin Denbigh, who is a solicitor himself.

“The good thing about Pearson Rowe is that I can dip in. If it’s something I can do myself, then I will do so. I go to Pearson Rowe for the more complex bits.”

In addition to acting for Mr Denbigh, the solicitors also take care of the legal affairs for Glover’s Trust, a charity which provides sheltered housing to older people of limited means, which Mr Denbigh is a trustee of.

“I first heard about Pearson Rowe in two ways,” explains Mr Denbigh. “One of the trustees at Glover’s worked for a firm that amalgamated with Pearson Rowe. By coincidence I found out that Brian Flint is senior partner at Pearson Rowe. We used to be work colleagues in a different job and I have great regard for his capabilities.”

The solicitors have acted for Glover’s on the registration of title of a public house in Digbeth, its sale and transfer of the premises licence.

In addition, Pearson Rowe has acted for Mr Denbigh’s wife, who was the executor of her mother’s estate, in carrying out the conveyancing of her mother’s house. She will go back to Pearson Rowe for a deed of variation. With a modest estate, this partial involvement was exactly what was required.

And Pearson Rowe has acted on the assignment of a lease on a shop. They will be involved in the upcoming rent review.

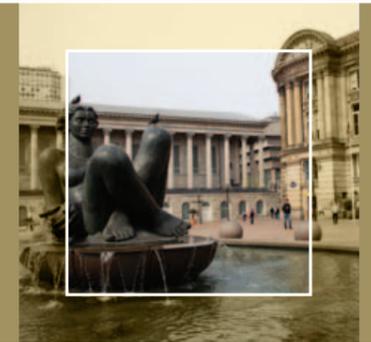
As Pearson Rowe has always done what he asked them to, Mr Denbigh has recommended the firm to a friend looking for a divorce and to residents at Glover’s who want to make a will or power of attorney.

“The team at Pearson Rowe does an efficient job at a reasonable price, and I trust them. If you go to the large city firms (and I have), the costs seem to spiral out of control.”





## Sharna Ragonesi >>>



“I have never had a reason not to trust their work and I can always contact them when I need to.”

*Sharna Ragonesi*

### **Word of mouth and reputation in business are invaluable.**

Sharna Ragonesi, the managing director of several businesses, including a precious metal dealer and a property management company, began working with Pearson Rowe through a recommendation from a family member who was satisfied with the service they received.

Furthermore, Ms Ragonesi has already recommended the firm to other businesses, as “the team always does what they say they will, when they say they will”.

Primarily, Pearson Rowe has handled the conveyancing work for property purchases, although the solicitors have also drafted partnership agreements and acted in personal matters, such as wills.

“Working with Pearson Rowe provides me with peace of mind,” says Ms Ragonesi. “I have never had a reason not to trust their work and I can always contact them when I need to.”

## Graham E Thompson & Company Ltd >>>



“I have recommended Pearson Rowe to various people with property and construction issues who need legal advice, as I know they will get a good, personal service.”

*Graham Thompson, Graham E Thompson & Company Ltd*

**Compatibility is a factor that shouldn't be underestimated in any relationship, especially the one between a business and its lawyers.**

As a small private practice of chartered building surveyors based in Solihull, Graham E Thompson & Company Ltd wanted to work with a small legal firm that could provide a personal service – and that's exactly what they found in Pearson Rowe.

“We are a small company, so we work better with another small company,” explains managing director Graham Thompson, “and this enables us to have a personal relationship with Brian Flint.

“If we worked with a larger firm, we would become just another file, but we get a personal service from Pearson Rowe. We can put a face to the name, see the partner and, as Brian is hands on, we know he is personally involved in our affairs.”

The relationship between the two companies began around 10 to 15 years ago and, in that time, Pearson Rowe has carried out personal legal work for Mr Thompson, as well as property acquisitions for the surveyors.

In addition, the companies have undertaken mutual expert witness work, with Graham E Thompson & Company advising Pearson Rowe on property and construction matters on behalf of the firm's clients.

“I have recommended Pearson Rowe to various people with property and construction issues who need legal advice, as I know they will get a good, personal service.

“Due to the personal relationship, if Brian needs more information on a recommendation I have made, he can get back to me to find out what he needs to know.”





## PMG Investments Ltd >>>



“The team at Pearson Rowe understands our business. They fully understand what we do and our needs and requirements.”

*Julian Pritchard, PMG Investments Ltd*

Julian Pritchard is the chairman and CEO of PMG Investments Ltd based in Kings Norton, Birmingham. When you are at the head of a family firm of commercial property owners with a history of well over 100 years, it is important to be sure that you have a professional services provision you can rely on.

According to Mr Pritchard, this is exactly what he receives from Pearson Rowe, with whom PMG has been dealing for over 20 years.

Just as the tenants and clients of PMG Investments receive peace of mind from working with an established and trusted family firm, so the commercial property owners reap the benefits of their longstanding relationship with Pearson Rowe and, in particular, Brian Flint.

“It is a personal thing,” explains Mr Pritchard. “We get on very well with Brian and he understands our business and our requirements.”

For more than 20 years, Pearson Rowe has provided a full spectrum of legal services to PMG Investments. Primarily, once the property owners have found commercial tenants, Brian draws up the leases and liaises between PMG Investments and the tenants’ solicitors.

Furthermore, Pearson Rowe has acted when PMG Investments has acquired commercial properties, and has advised on charity law, as the family business supports a wide range of charities through its majority shareholder, the Patrick Trust. The solicitors have also provided general legal advice on matters that have come up.

“The team at Pearson Rowe understands our business,” says Mr Pritchard. “They fully understand what we do and our needs and requirements. The relationship is important – once you have built up a good relationship, it is important to maintain it.”

Mr Pritchard would definitely recommend Pearson Rowe, and has already done so to others in the property sector, as he “knows Pearson Rowe will provide a good service at a reasonable cost”.

“Pearson Rowe’s fees are very competitive and I know I will get a result at the end,” he concludes.

## Commercial services:

- Forming a new business
- Acquisitions, disposals and mergers
- Commercial property and leases
- Commercial property finance
- Employment law
- Business contracts and agreements
- Commercial disputes and litigation
- Corporate insolvency
- Debt recovery
- Construction law

## Personal services:

- Family law
- Boundary disputes
- Construction disputes
- Employment law
- Equine law
- Wills and probate
- Moving house and conveyancing
- Professional negligence
- Insolvency



## Contact us:

**Pearson Rowe Solicitors**  
56 St. Paul's Square  
Birmingham  
B3 1QS

Telephone: 0121 236 7388  
Fax: 0121 237 4307

Email: [info@pearson-rowe.co.uk](mailto:info@pearson-rowe.co.uk)  
Web: [www.pearsonrowe.co.uk](http://www.pearsonrowe.co.uk)

